



R-LOGITECH

Company Presentation





R-LOGITECH

Business overview

R-LOGITECH

BUSINESS OVERVIEW

R-Logitech is an infrastructure and logistics services provider focused primarily on the natural resources sector. The Group's principal services are ports and terminals management, logistics and technology solutions.

R-Logitech is organised across 6 business units that span ports & terminals, logistics services bulk handling, bagging airport terminals, transportation and technology:

PORTS & TERMINALS LOGISTIC SERVICES

► *Europe & China*

PORTS & TERMINALS LOGISTIC SERVICES

► *West/Central Africa & Maghreb*

AIRPORT TERMINALS

► *International*

PORTS & TERMINALS LOGISTIC SERVICES

► *South/East Africa, Asia & Latin America*

BULK HANDLING & BAGGING

► *International*

FREIGHT FORWARDING

► *International*

TRANSPORTATION INFRASTRUCTURE

► *International*

TECHNOLOGY

► *International*

KEY FIGURES 2019



70M+

Tonnes per year



40+

Terminals



30+

Countries



4500

Employees

2019 CONSOLIDATED FINANCIALS

Revenue
428 M€

Gross Profit
170 M€

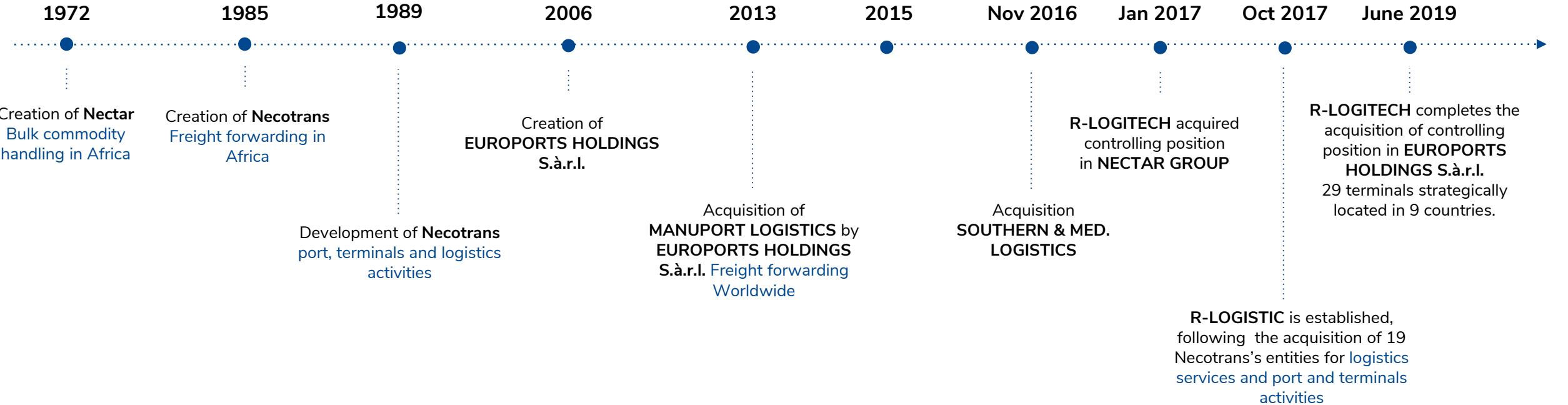
Operating Profit
61 M€

EBITDA
61 M€

R-LOGITECH

TIMELINE OF THE STRATEGIC DEVELOPMENT

CREATION OF R-LOGITECH





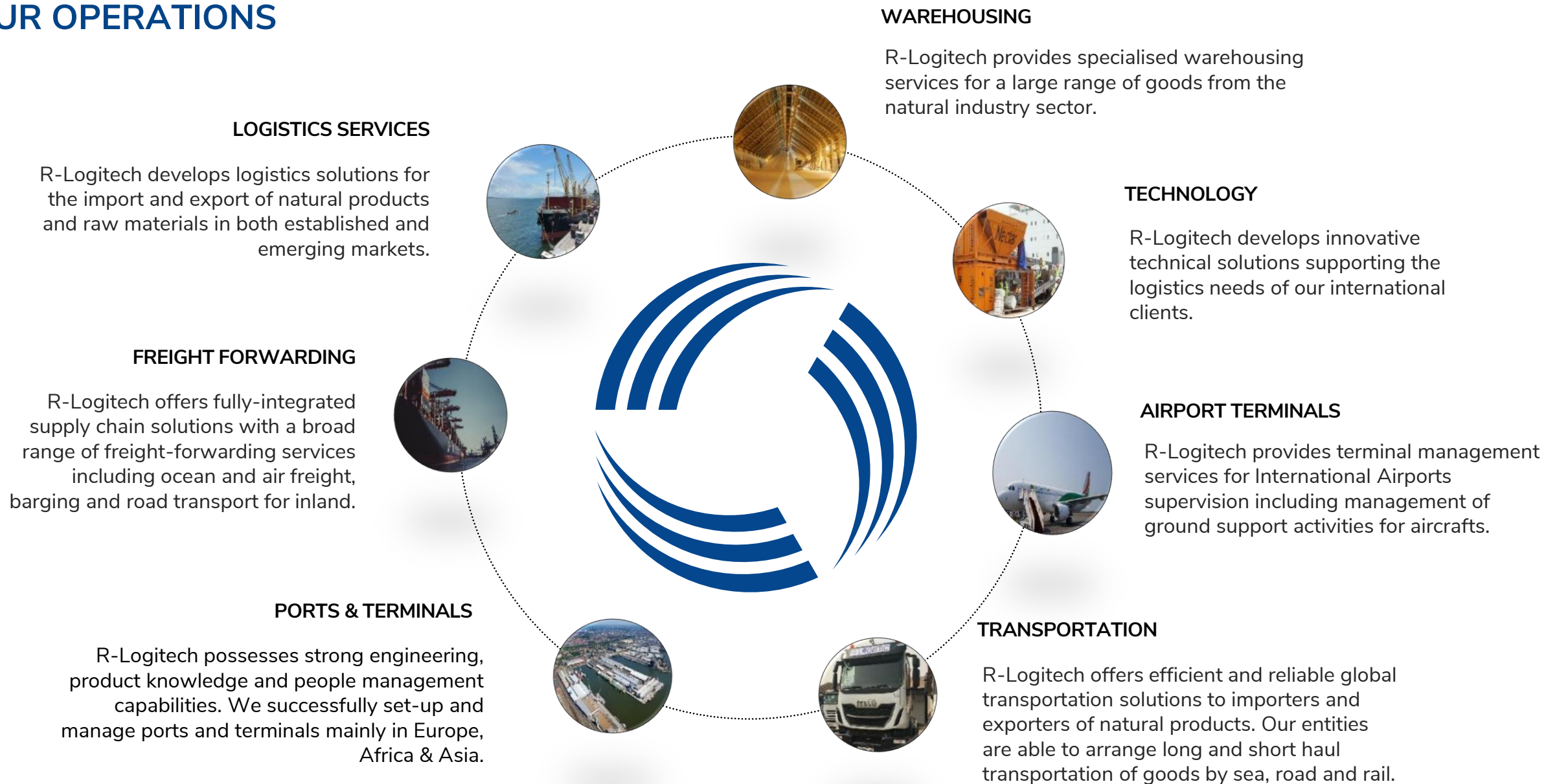
R-LOGITECH

Our operations



R-LOGITECH

OUR OPERATIONS



R-LOGITECH

GLOBAL PRESENCE

R-Logitech manages a network of global businesses with strong track records across logistics and related services

OUR LOCATIONS

- Austria

Belgium

Benin

Brazil

Bulgaria

Burkina Faso

Cameroon

Central African Republic

Chad

Chile

China

Dubai

Finland

France

Gabon

Germany

Ghana

India

Italy

Ivory Coast
- Kingdom of Saudi Arabia

Luxembourg

Mali

Monaco

Mozambique

Mauritania

Niger

Nigeria

Philippines

Republic of Congo

Republic of Guinea

Senegal

Sierra Leone

Singapore

Spain

Togo

Turkey

UK

USA

30 +
Countries





R-LOGITECH

Our business units



PORT AND TERMINALS - LOGISTICS SERVICES

– EUROPE AND CHINA

HEADED BY EUROPORTS

4.8Mt

Storage capacity



EUROPORTS



60Mt per annum

Bulk, breakbulk, liquid and containerised goods

26
Deep-sea
terminals

6
Inland
terminals



- Value-added services, including specialised and tailored solutions
- Dynamic investment strategy focused on delivering rigorous infrastructure, compliant with the latest environmental and safety regulations.

As one of the largest port-infrastructure companies in Europe, Euroports operates and manages a network of ports in strategic locations across Europe and China.

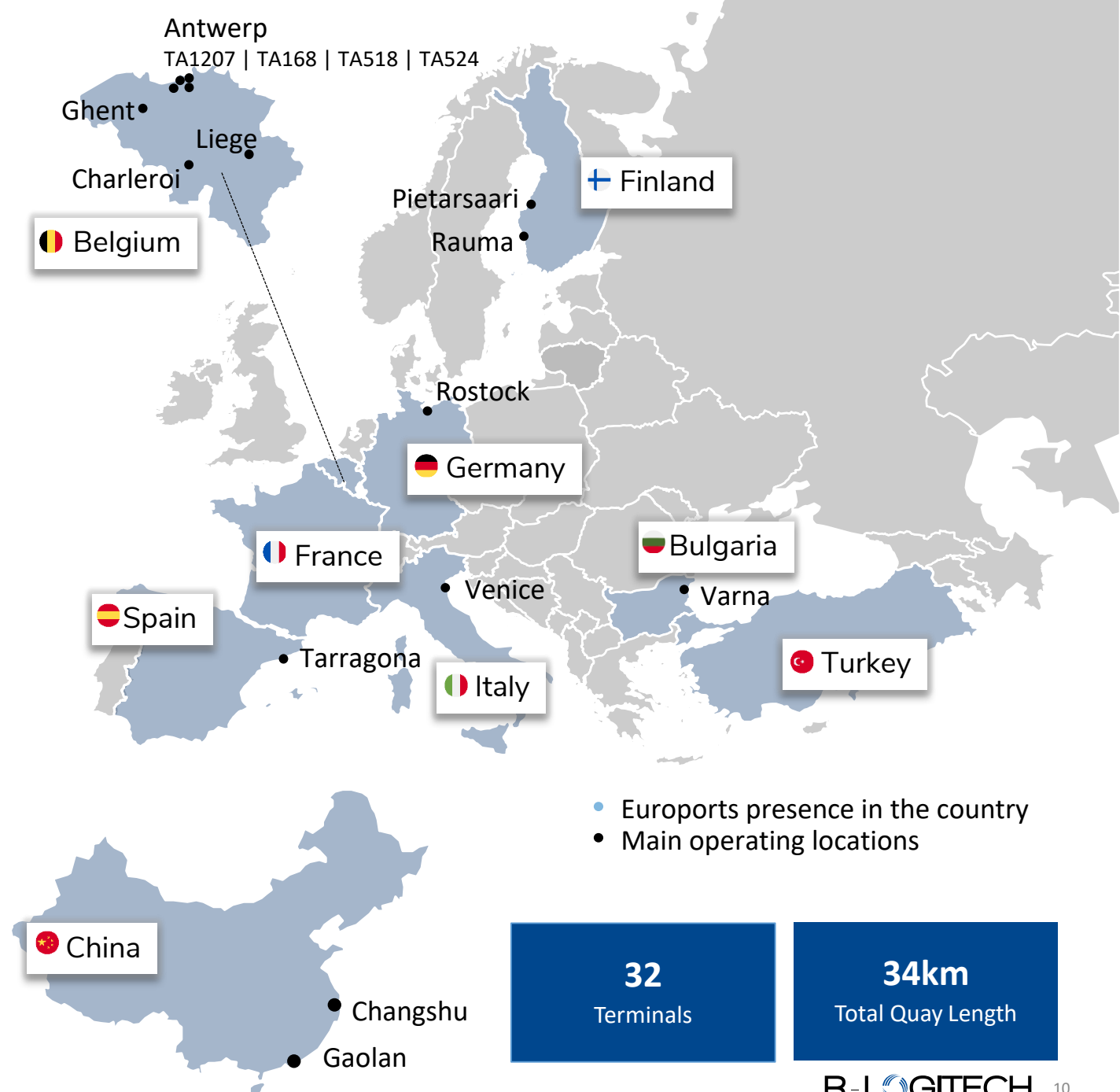
Euroports' value proposition includes high quality maritime supply chain solutions delivered through its network of deep sea and inland terminals and its global cloud based IT platform.



PORTS & TERMINALS / LOGISTIC SERVICES

EUROPORTS TERMINALS

- Euroports is one of the largest port operators in continental Europe with high quality port infrastructure assets.
- Earns conventional handling fees and specialised storage revenues.
- Important additional revenue from value added services, transport and freight forwarding.
- Wide footprint of 32 terminals, strategically located on key trade routes in Europe and China.
- Core markets are Belgium, Germany and Finland with further operations in France, Italy, Spain, China, Bulgaria and Turkey.
- Handles more than 60m tonnes of bulk, breakbulk, general cargo and containerised goods.
- Long term relationships with industry-leading clients across 7 main industries.
- Underpinned by high barriers to entry due to strategic locations and captive hinterlands with strong multimodal connectivity.



AGRIBULK

International trade of agribulk products has been growing at ca. 6% p.a.
Main industries handled by EPG include grain, cereal, wheat, rapeseed, barley, animal feed

FERTILIZER

EU imports 94% of its ca. 16mt consumption;
EPG handled 3.2 Mt of fertiliser volumes in 2017
TA168 terminal is located in Antwerp & has unique features including captive hinterland, good multi-modal connectivity and significant quay terminal length

SUGAR

Sugar represents 1% of EPG's volumes handled in 2017 (ca.0.5kt) but contributes more than 10% to total EBITDA
Annual sugar consumption is expected to increase, driven by global demand from Asia, Middle East and Africa

COAL

EPG handles ca. 5mt of coal p.a. (3% of market share in EU coal trade)
EPG secures coal volumes from captive power plants in Rostock and Tarragona

PAPER & PULP

EPG handled 11.7mt of forest product volumes in 2017 within 7 locations with deep sea terminal areas.
Strong demand for paper & pulp driven by demand for packaging, tissue and hygiene products in China

METALS

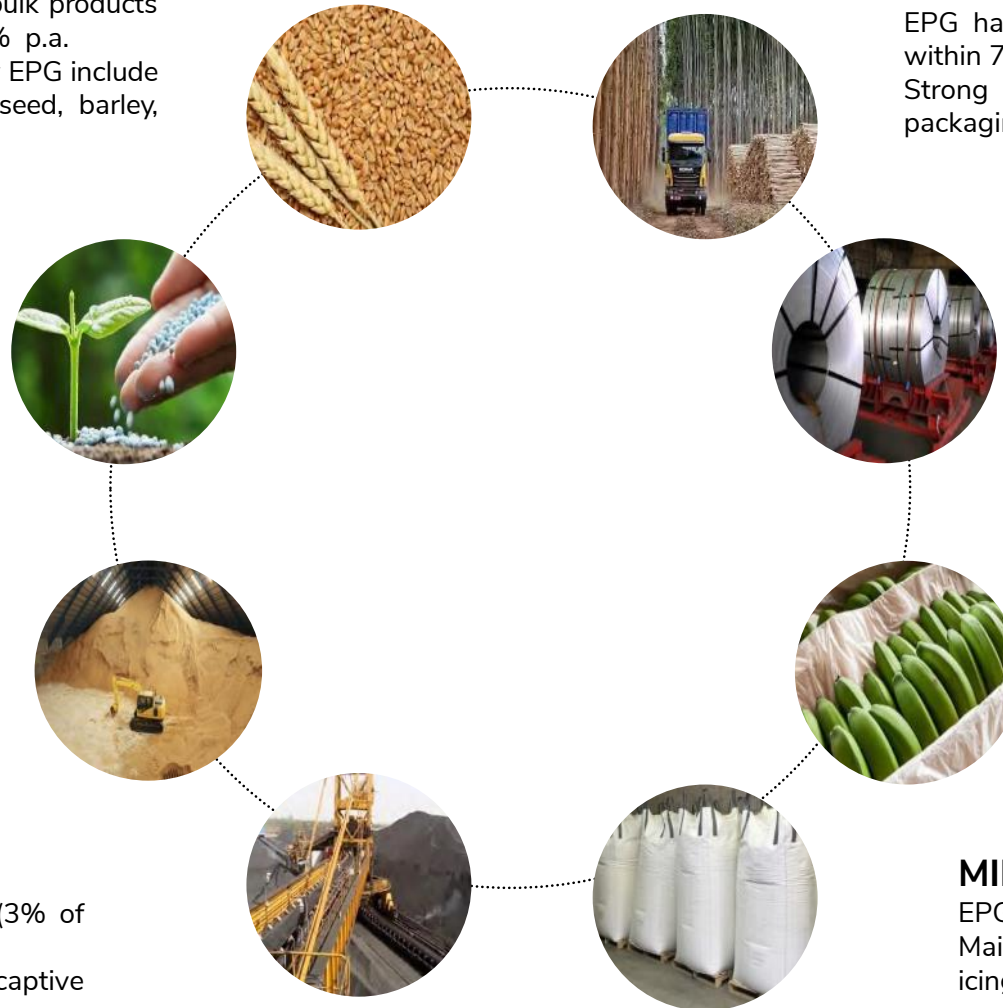
Steel demand is expected to improve in Europe in 2019
Deep water berths and longer quays at EPG terminals allow for larger shipments of metals and steel products

FRUIT

EPG handled ca. 300kt of fruit in TA1207 in 2017
Transition towards containerised operations allow larger container ships to use EPG terminals

MINERALS

EPG handled 8.4mt of minerals (18%) in 2017
Main mineral products: kaolin, limestone, de-icing salt, soda ash, fly ash, bentonite, bauxite



PORT AND TERMINALS - LOGISTICS SERVICES

- SOUTH, EAST AFRICA, ASIA & LATIN AMERICA

BULK HANDLING & BAGGING

- INTERNATIONAL

HEADED BY NECTAR GROUP

Nectar Group operates and manages a number of bulk terminals around the globe and provides value-added solutions for handling bulk cargoes, including bagging services.

Combining an advanced and flexible fleet of bulk handling equipment with technically skilled, well trained and experienced field personnel, Nectar delivers high-quality solutions to its diverse worldwide client base.



5
Terminals



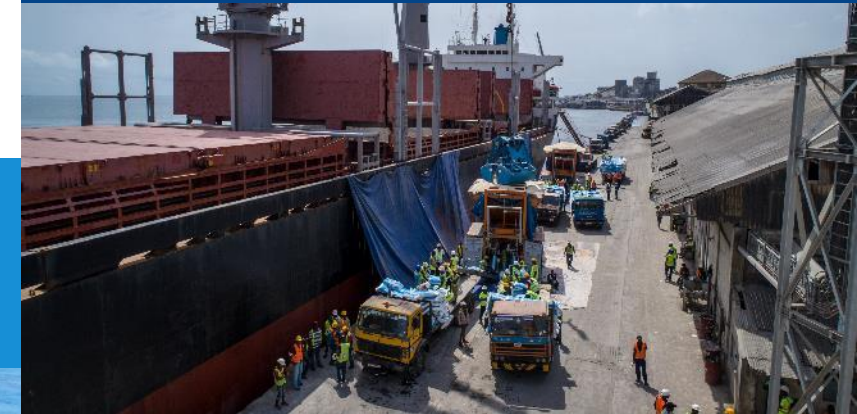
- Award winning mobile technology
- Bagging services
- Bulk handling
- Terminals management
- Logistics & warehousing
- Equipment maintenance & sales
- Consultancy

45

Years of experience

165

Locations



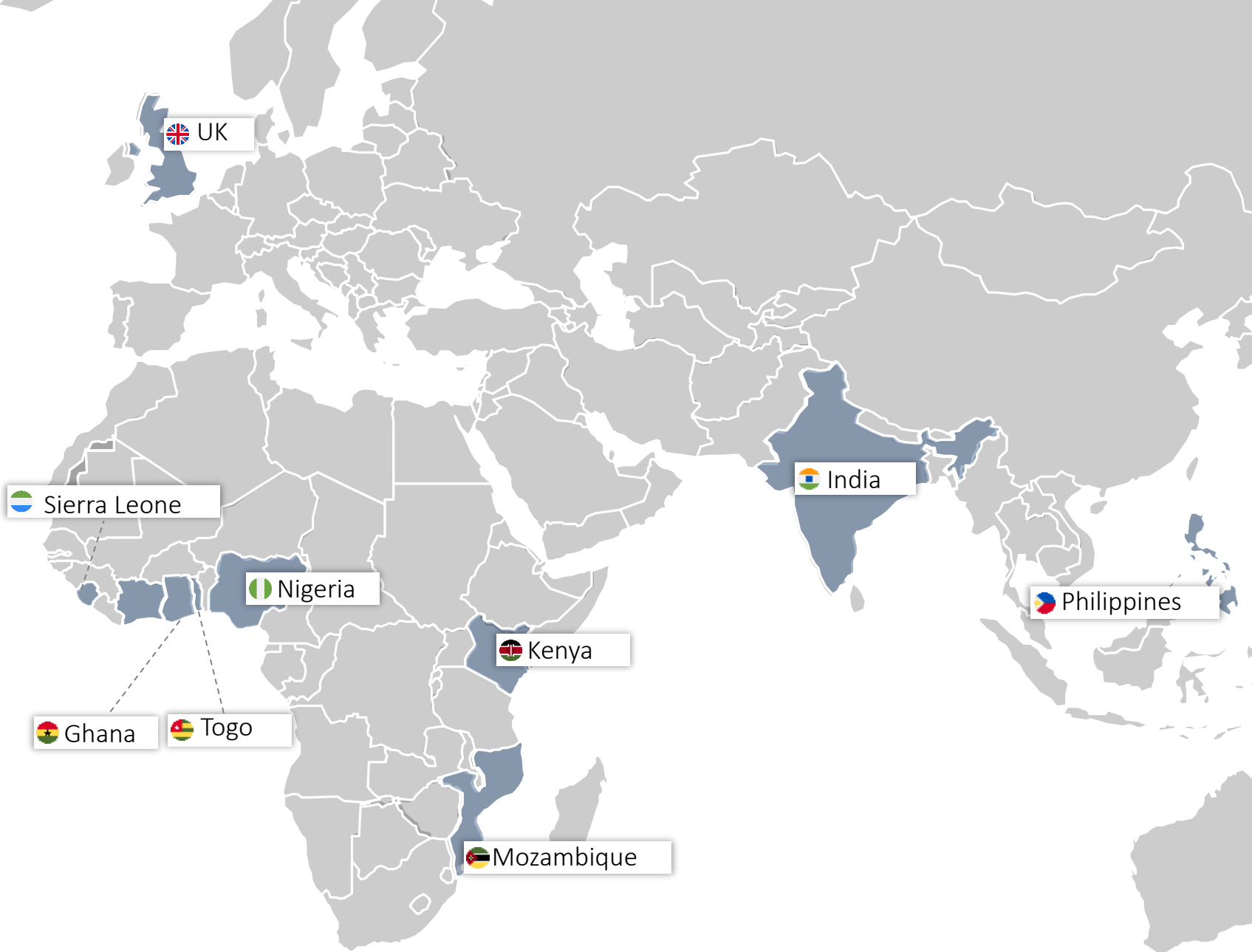
60Mt per annum

Shipments

NECTAR GROUP OUR LOCATIONS

OUR OFFICES

Ghana
India
Mozambique
Kenya
Nigeria
Philippines
Sierra Leone
Togo
UK



PORT AND TERMINALS - LOGISTICS SERVICES

– WEST, CENTRAL & NORTHERN AFRICA

AIRPORT TERMINALS

– INTERNATIONAL

HEADED BY R-LOGISTIC

R-Logistic operates through a network of agencies on the African continent to establish innovative and integrated multimodal transport solutions, supporting its clients in their core businesses, including mining oil and gas, industrial, agricultural, commodity trading and military logistics support.

The company provides services to diverse organisations including NGOs, retail and energy sector businesses.



- Network of ports & terminals
- Airport supervision, ground handling & freight warehousing
- Customs house clearance, import and export
- Agency, husbandry

40

Years of experience



20

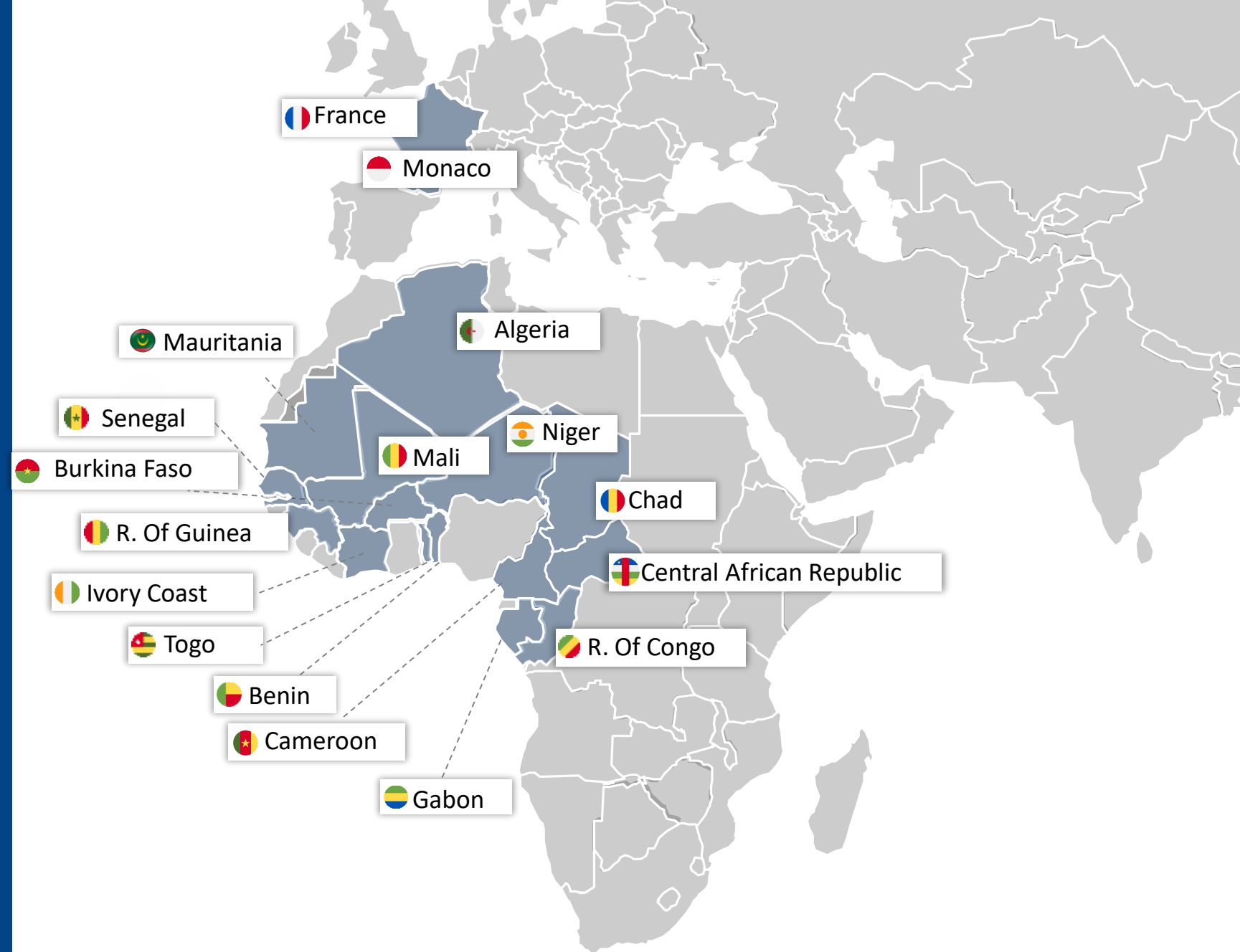
Locations

R-LOGISTIC

OUR AFRICAN SUBSIDIARIES

OUR OFFICES

Algeria
Benin
Burkina faso
Cameroon
Chad
Central African Republic
Gabon
Ivory Coast
Mali
Niger
Republic of Congo
Republic of Guinea
Senegal
Togo



FREIGHT FORWARDING

– INTERNATIONAL

HEADED BY MANUPORT LOGISTICS

Manuport Logistics offers its clients fully-integrated supply chain solutions with a broad range of freight-forwarding services.

Manuport Logistics provides solutions for a diverse portfolio of clients with specific industry needs, ranging from:

- Consumer goods
- Textiles
- Steel
- Complex project cargoes
- Forest products and fertilisers
- Foods
- Chemicals, oils and other liquids



Annually up to
1,000,000 T

Of global conventional handling



- Ocean freight
- Air freight
- Road transport
- Barging

Annually up to
2,500,000 MT
Barging Solutions



17

Locations

MANUPORT LOGISTICS GLOBAL PRESENCE

OUR OFFICES

Belgium
Brazil
Chile
France
Germany
Singapore
Spain
South Africa
United Arab Emirates
USA

ASSOCIATED PARTNERS

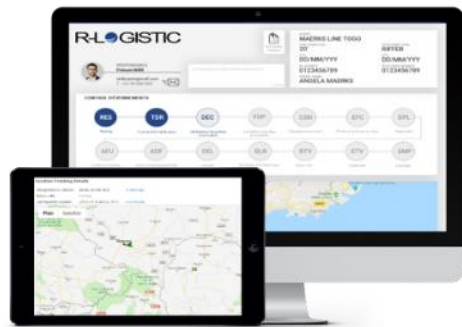
China
Malaysia
Philippines
Vietnam
Thailand



TECHNOLOGY ACTIVITIES

– INTERNATIONAL

Our technology activities are focused on providing and developing innovative technical solutions supporting the logistics needs of our international clients.



TRACKING AND MANAGEMENT SYSTEM

R-LOGISTIC tailored ERP system allows 100% tracking of all aspects of the supply chain process.

INNOVATIVE LIQUID HANDLING

Manuport Logistics offers specialised flex tanks, ISO tanks and packed formats allowing its clients to manage the handling of liquid goods from production to delivery.



AWARD-WINNING MOBILE BAGGING TECHNOLOGY

Nectar Group has designed mobile bagging units for both warehouse and quayside operations to fit the needs of their clients, maintaining the quality assurance and high standards of craftsmanship that are synonymous with Nectar.





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APPENDIX



R-LOGITECH

FINANCIALS OVERVIEW

€m	2018A	2019A	2020E*
Revenues	160.9	427.7	933.0
EBITDA	18.7	61.3	149.8

*Budget forecast

CONTACT

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